

“LOOK”
Into Groomer Van Financing



GROOMER VAN MONEY SOURCE, INC.

503-603-9803

asmith@bandwidth.net

“THE MOBILE REVOLUTION HAS BEGUN”



“COMMERCIAL” UNITS by HANVEY

Custom Designed and Built to your specifications

**GROOMING VANS, E-Z TOW-STUDIOS, ULTRA -LITE STUDIOS,
MAX 36 OR MAX 40 MOBILE/VAN GROOMING CLINICS**

MERCEDES SPRINTER STANDARD 18.5 ft LENGTHS

MERCEDES SPRINTER EXTENDED 21.5 ft LENGTHS

FORD GROOMING VANS

Toll Free 1-866-281-9593

www.Groomingvans.com

“The mobile revolution has begun”



Hanvey Specialty Designs, LLC

331 South Cove Rd

Sunset, SC 29685

Primary Production Facility (UPS, FedX)

1473 Walhalla Hyw.

Pickens, SC 29671

Phone: 1-864-898-2900 • Fax: 1-864-898-3700

Toll Free: 1-866-281-9593

Email: info@hairvac.com

Groomer Van Money Source, Inc.

Phone: 503-603-9803 • Fax: 503-603-9803

Email: asmith@bandwidth.net • www.mobile-clinic-money-source.com

15685 SW 116th Avenue, #231 • Portland, Oregon 97224





GROOMER VAN LEASING

Groomer Van Money Source is a specialty leasing company that has programs for the veterinary and grooming businesses that specialize in small animal care. As our name implies, we specialize in rolling stock leases for vans and trailers designed and manufactured for this growing area of the pet care business.

GVMS represents Hanvey Specialty Engineering, which is a manufacturer of mobile grooming vans and trailers. We assist their clients in the best way possible tax wise to put these vans on the road for as little as one (1) month lease payment. Our custom program allows *GVMS* to develop a lease structure that will meet the needs of the mobile groomer or veterinarian. We have master leases, TRAC leases, and general leasing plans that will fit all of your leasing needs.

CASH is good if you want to tie up your capital for five (5) years. Leasing allows you to make a small monthly payment and use the equipment before paying for it. Most lease payments are a 100% tax write off. (Please consult with your tax adviser for details). A cash purchase is depreciated at about 80% of the value of the van.

Most groomer manufacturers require anywhere from 50% to 80% cash down-payment before constructing your van. This may delay your use of the van until funds are in the hands of the manufacturer.

Contact Groomer Van Money Source with questions regarding our many programs at (503) 603 9803 or e-mail us at asmith@bandwidth.net. *GVMS* is a Mobile Clinic Money Source Company.

“THE MOBILE REVOLUTION HAS BEGUN”

Sincerely,

Al Smith, President



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***LEASE YOUR
HANVEY GROOMER VAN
FOR ABOUT \$1,000.00***



EXAMPLE:

- \$50,000 van or trailer
- Up to 60 month lease
- 1 page application form
- 3 months before first payment option
- 1 month payment on signing of lease

WE DO LOOK AT START UP BUSINESSES.

You may add these costs to your lease:

1. State Sales Tax
2. All State or Federal fees
3. Insurance fees
4. State License fees
5. Delivery Cost of your Van (if out of State)
6. Airfare and expenses to pick up van
7. Grooming Graphics to advertise your service
8. 1 Bag of Kibbles dog treats

SUBJECT TO CREDIT WORTHINESS

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MAKING THAT GROOMING VANS DECISION

1. Is that initial down payment of 50% of the cost of the unit delaying your decision to go mobile?
2. Have you considered the advantages of leasing?
3. Do you know that you can get into the mobile van of your choice for a one month lease payment (usually less than \$1,500.00 per month depending on the size, term, and cost of the unit.)?
4. Do you know that after the term of the lease contract you will own the unit for \$1.00?
5. Do you know of the many tax advantages of leasing?
6. We also assist your city, county, and state organization with municipal lease programs.
7. We have terms from 12 months to 60 months as well as special programs of up to 10 years.
8. To get more information on these programs either call us at (503) 603-9803 or visit our web site www.mobile-clinic-money-source.com
9. Grooming Vans Leasing. is your source to better financial services. Yes we will finance your project, if that is the program that offers your firm the best tax advantage
10. Participating exhibitor at major Grooming Conventions
11. Member of the American Mobile Groomers Association.

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***MOBILE VAN
VERSUS
STORE FRONT SALON***



The cost of building or leasing a space for your Groomer business is at a peak across the country. The cost of remodeling, the addition of water, electrical, vacuum systems, the furnishing of an office and reception area and the cost of cages all enter into the cost of opening your own business. You also are faced with a lease for five years to recoup your initial start up costs.

Today you have the option of a complete business set in a mobile coach, van, or trailer complete with everything you need to service your client base. There is no comparison between the costs of these two options.

Based on the average cost of a mobile coach you can lease one for about \$1,000.00 per month on a 60 month lease. At the end of your lease you purchase the unit for 10% of the original lease or you can use the unit as a down payment on a new up to date mobile van from your supplier.

Leasing allows you to take possession of your mobile van in about 8 weeks. Your only down payment is the first monthly lease payment of about \$1,000.00. You do not have to wait till you accumulate a down payment of 50 to 80 percent of the cost of the van that is needed for the cash purchase of a van. In 60 months you will have an asset worth about \$25,000 dollars rather than 60 rent receipts that are worthless. There are many programs available for the multi van user that offer special rates. These programs are designed for the entrepreneur who will lease a series of units to expand their businesses by hiring area managers to operate his/or her fleet of grooming vans.

Groomer time is shorter in a mobile van, as you do not have to meet with clients that are picking up their pet, answer the phone, assisting other groomers or work late hours to finish your client's pet, you also do not have to wait for the client to pick up their pet. In a mobile van, you have complete control of your time and efforts. Many groomers say that they can see six (6) to eight (8) pets in a day rather than the twelve (12) to fourteen (14) they see in a store front salon and produce a much larger compensation for their efforts.

THE MOBILE REVOLUTION HAS BEGUN THANKS TO LEASING...

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***THE FOLLOWING IS A LIST OF ITEMS THAT
NEED TO BE ORDERED OR COMPLETED BY
THE OWNER WHEN OPENING A MOBILE
GROOMER BUSINESS.***

- Select Area for Practice
- Obtain financing (Groomer Van Money Source, Inc.)
- Engage an Attorney
- Engage a CPA or Tax Attorney
- Review and Write a Business Plan
- Copy of business Marketing Ideas
- Fee Schedule review

- Visit Area Veterinarians
- Open Business Bank Account
- Merchant Number for MC/Visa, Discover Cards
- Credit Card Arrangements for Purchases
- Contracts & Summary of Opening Costs
- City or County Business License
- Establish Purchasers Corp & Corporate Name
- Federal Employer ID Number
- W-4 and 1-9 Forms for Employees
- Obtain Copy of Employee Benefits

- Yellow Pages Listing
- Malpractice Insurance
- Life and Disability Insurance
- Liability Insurance
- "Deposit Only" Stamp
- Name, Address, and Telephone Number Stamp
- Signature Stamp
- Name only Stamp
- Interview for New Employees
- Order Telephones (Business, Private, Computer, & Fax)
- Order Trash Pick-up
- Order Utilities (Water, Electrical, Gas, TV)
- Tenant Rental Deposit
- Office Signs

- Secure a Lease on Mobile Van
- Select Leasing or Financing Plan
- Have Mobile Van Specialty Designed
- Contact Experienced Manufacture
- Order Business Cards -Order Major Equipment
- Merchandise Order (Supplies i.e.)
- Software License Transfer
- Arrange for Data Off-Site Back up Service
- Back-up Procedures for Computer System

- Order Letterhead and Envelopes
- Letter Announcements
- Welcome Letter to New Patients

- Referral Thank-You Cards
- Order Appointment Cards
- Pegboard Systems (if Necessary)
- Billing Envelopes
- Procedure/Payment records (Ledger Cards)

- White Pages Listing
- Patient Financial Agreement Forms
- Update Answering Service or Machine
- Order Appointment Book (if Necessary)
- Order Patient Folders
- Order Treatment Records (Chart Form)
- Applications for Employment
- Order Recall Postcards
- Create Employee Personnel Manual
- Inspection of Premises before opening day
- Bond all Employees

Note: As a Lender-Broker, *Groomer Van Money Source, Inc.* suggests that you have your financing in place before moving ahead with many of these tasks.



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TO THE CORPORATE GROOMER:

The new groomer today usually gain their experience through working with another groomer or attending a grooming school to obtain the experience needed to start their own grooming business. In many cases this can take years. So where do these future groom get the confidence to establish their own business?

I visualize a fleet of Mobile grooming vans working out of the senior groomer's organization that would cover a specific market place, or perhaps establish mobile territories covering north, south, east, and west to better service these areas on a routine basis. The senior groomer would train his/her mobile staff to work as an independent operation. The new groomer would work his or her area and be guaranteed a salary and an incentive to increase the business in their area of responsibility.

This prepares the groomer to learn the business and as they become more proficient in their business the senior groomer may offer a partnership position allowing them to add more mobile routes within their area of responsibility. They may at that time add additional mobile grooming vans either as apart of the senior groomers business or purchase their area and become an independent operator, thus establishing their own business and operating and adding future groomers to their staff.

These are just suggestions and it is necessary that the Senior Groomer has area protection. He/She should consult counsel to establish how the business should function.

This is a win- win program that will lift the grooming business to a higher level.

We of Groomer Van Money Source, Inc. have lease programs that will make it easy to add mobile vans to your operations. Normally it takes only 1 monthly lease payment of about \$1,000.00 total on a 60 month lease. Your lease payment is a deductible write off expense to your business. At the end of the 60 month lease, you can own the Van for a 10% buy-out. Contact us for more information on setting up your mobile groomer business at (503) 603 9803 or e-mail us at asmith@bandwidth.net

We have been serving the Medical/Dental and Veterinary professional since 1951.

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MAKE SURE YOUR GROOMER BUSINESS BEGINS ON THE BEST FINANCIAL FOOTING

The risk of starting a new grooming business can be reduced if you take several steps to make sure you begin on solid ground.

Set, design a business management plan. A business plan for your first five years is important in order to give the business direction and provide goals by which to measure success or failure. It is also a consideration for obtaining financing or leasing since the lender will want to see your business plan.

The document should include cash planning and forecasting showing what you anticipate your cash needs will be on a monthly basis for the first year, and then on an annual basis for the next two years. The plan should be revisited on a regular basis.

Decide on the method of accounting you will employ, cash or accrual. (There are restrictions about which method you can use depending on your type of business.) This includes your depreciation methods and your accounting period (when the fiscal year ends). An accounting system should be established and maintained from the inception of the business.

Identify what expenditures are currently deductible and which are required to be depreciated or amortized over more than one year. Leasing allows you to write off the 12 monthly payments per year.

Make sure to file for your assumed business name and to obtain a federal and state employer identification number.

Business owners need to be aware that when the business does turn a profit, estimated tax payments may be required.

Make sure your business has proper insurance: examples include malpractice, liability, property/causality, business interruption insurance (e.g. fire), and health and accident, mobile van collision and liability insurance

Seek qualified professional advisers at the onset. Often new business owners overlook this point and don't allocate for this expense in the budget. Retaining the services of an accountant, attorney, leasing specialist and insurance agent are cost effective measures, because these professionals can help with the crucial decisions associated with a new business.



Groomer Van Money Source, Inc

Phone 503 603 9803 Fax 503 603 9803

asmith@bandwidth.net

FULL LEGAL NAME OF BUSINESS		EQUIPMENT SELLER	
		NAME	
STREET		STREET	
CITY/STATE/ZIP		CITY/STATE/ZIP	
PHONE / FAX	CONTACT	PHONE / FAX	CONTACT

EQUIPMENT LOCATION (IF DIFFERENT THAN ABOVE)

E-MAIL ADDRESS WEBSITE ADDRESS

NEW/ USED	QUANTITY	EQUIPMENT DESCRIPTION	SELLING PRICE
TOTAL			

IF NECESSARY ADD ADDITIONAL INFORMATION ON AN ATTACHED PAGE

Years in Business		Number of Employees:	Federal Tax Number:
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Type of Business _____

Corporation _____ LLC _____ Partnership _____ Sole Proprietorship _____

NAMES OF OWNERS / HOME ADDRESS & PHONE NUMBER -DATE of BIRTH	SOCIAL SECURITY NO.
1.	
2.	
3.	

BANK REFERENCE (Exact Branch)	CHECKING ACCOUNT NUMBER	OFFICER CONTACT	PHONE NUMBER
1.			
2.			

TRADE REFERENCE	ACCOUNT NUMBER	CONTACT	PHONE NUMBER
1.			
2.			
3.			

LEASE/LOAN REFERENCE	LEASE/LOAN NUMBER	CONTACT	PHONE NUMBER
1.			
2.			
3.			

THE UNDERSIGNED CERTIFIES THAT THE ABOVE INFORMATION, GIVEN FOR CREDIT PURPOSES, IS TRUE AND CORRECT AND AUTHORIZES THE FIRM OR PERSON TO WHOM THIS APPLICATION IS MADE AND **or its assignees** TO INVESTIGATE THE REFERENCES, STATEMENTS OR OTHER DATA LISTED OR ACCOMPANYING THIS APPLICATION. THE UNDERSIGNED AUTHORIZES ALL PARTIES CONTACTED TO RELEASE CREDIT AND FINANCIAL INFORMATION REQUESTED AS A PART OF SAID INVESTIGATION. A PHOTOCOPY OR FACSIMILE OF THIS APPLICATION SHALL BE ACCEPTABLE FOR RELEASE OF INFORMATION REQUESTED.

x _____
Applicant Signature and Date

x _____
Applicant Signature and Date



SUGGESTED GROOMING PRICES

Grooming prices are subject to revision at the groomer's discretion.

Minimum service is \$50.00. Prices will vary depending on the size of the animal, type, condition and the amount of coat and temperament and any additional services required.

Basic service includes bath with all natural shampoo, nail trim, ear cleaning, blow dry, sanitary clip, foot trim and fifteen minutes of brushing.

Dematting is uncomfortable and possibly painful for the animal. We will alert you to the best course of action. If the customer decides to demat, costs will be \$15.00 per 15 minute increments.

Typical Prices

Basic Bath, Brush, and Trim

Small short haired dogs	\$50.00
Small long haired dogs	\$55.00
Medium short haired dogs	\$50.00
Medium long haired dogs	\$60.00
Large short haired dogs	\$55.00
Large long haired dogs	\$65.00
Giant Breed	\$100.00
Short haired cats	\$55.00
Long haired cats	\$60.00

Multiple pet households and regular scheduling may receive a discount.

Note: Additional charges may apply at the groomer's discretion if your pet requires extra time because of behavioral issues or because of extreme matting, etc.

Pets love that they don't need to spend the whole day at the groomer's salon.

Owner's love that they don't have to make a trip to the salon in the morning and another trip in the evening to pick up their pets; nor do they need to put dirty dogs in their car.



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Your dog's coat is matted, its toenails need to be trimmed and you dread the game you have to play to take it to the groomer. The dog will pull, cry, hide and make you feel miserable for leading it to its buzzing, clipping fate. Sometimes even willing dogs, particularly older ones with arthritis or hip dysphasia, have difficulty facing the grooming table. The pet is more comfortable and less likely to seizure when groomed at home. The benefits of the mobile groomer are numerous. The owner does not have to pack up the pet and take her someplace.

Mobile grooming fills a niche and has gained momentum. The economy is good and everyone is interested in personal services: thus the mobile groomer's business is increasing daily.

The service rolls to your door in the form of a van or mobile coach, outfitted as a grooming salon. It's a simple alternative for owners who work at home, cannot manage the dog's fear and anxiety, do not have a vehicle to take the dog to the groomer or simply prefer not to leave their pet at a salon all day.

Inside the grooming van you'll find the makings of a real salon: a stainless steel tub with hot and cold running water that can accommodate a 120 pound dog, a hydraulic grooming table, at least one high velocity dryer and a vacuum system. It will have heat and air conditioning, and generators to provide electricity, although some groomers plug into a power source at the client's home.

The bonding among the groomer, pet, and owner is a special benefit of mobile grooming. In the salon you may have different groomers, and so the dog never gets to bond with anyone. Mobile grooming certainly cuts down on the nervousness on the dog's behalf. The pet gets to know the groomer because the mobile groomer is the only one that comes on a regular basis.

Individualized attention has its price. Expect to pay more for mobile groomer services than you'd pay in a salon. The mobile services generally amount to \$10.00 to \$15.00 extra. It's worth paying the extra dollars to have someone come and do it for you. The pets seem to enjoy it too.



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“The mobile revolution has begun”



Dear Pet Loving Groomer:

As a Representative for Hanvey Vans here on the West Coast, I wish to let you in on a little secret. Mobile Grooming Vans are the hottest grooming business opportunity in the United States. How did this all happen around us? Well, with the introduction of the Mercedes Sprinter Grooming Vans by Hanvey Specialty of South Carolina, the mark has been set for this revolution in mobile grooming care. The owners of these new vans can't say enough about the ease of how they drive and the great gas mileage they get on their turbo diesel Mercedes engine. Our leasing program can get you into your new Mercedes Groomer Van for about \$1,200.00 per month on approved credit. Call us today and step up to mobile grooming.

Thank you,
Al Smith

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“MY GROOMER DRIVES A MERCEDES SPRINTER”

Eight (8) client’s a day at an average charge of \$60.00 per Pet equals \$480.00 per day. In three (3) days you have covered your cost of leasing a Mercedes Sprinter Groomer Van. Just three days and your clients will be bragging to their friends that they have the greatest groomer for their pet and you come right to their door. There is nothing in the world that will show your success as a Groomer when you drive up to the clients home in your white Mercedes Sprinter displaying your specialized graphics to let the world know that you have arrived.

Leasing Provides These Benefits!

Conserves Working Capital and Lines of Credit, Payments are Tax Deductible, Flexibility, Easy Equipment Upgrades, and No Restrictive Covenants

Equipment Financing Options

Criteria	Cash	Loan	Lease
Initial Capitol Required	Significant 100% of cost	Variable Down payment usually at least 20-30%	Minimal Only 1 or 2 months advance payments
Effects on Lines of Credit	Some loss of liquidity	Reduction Decreases available credit lines	None Leases represent other source of credit
Effects on Working Capitol	Significant High front-end costs	Variable Impact from down payment	Minimal Very low front-end costs
Payments	Entire cost of the equipment is paid up front	Variable Payments may move with changes in interest rates, only the depreciation expense is tax deductible	Fixed No increase during term of lease: operating lease payments are 100% from income before taxes





“LEASING DOESN’T COST IT PAYS”

The Mercedes Sprinter Vans # 140 by Hanvey are typically priced at about \$63,000.00 this will include the Sprinter #140, the Groomer Conversion, and the Graphics. This may seem like a lot of money for the Groomer going mobile, now comes Groomer Van Leasing.

You can get into this Groomer Van for about \$1,320.00 per month on a 60 month lease with a 10% buyout at the end of the lease period. *(For credit worthy applicants)* You would own the groomer van out right at this time.

Leasing doesn’t stop there. You may elect to add a 10% soft cost package to cover start-up costs such as the following

State Sales Taxes	\$3,500.00	Approx
All State or Federal Fees	\$500.00	“
State License Fee	\$200.00	“

Total Approximate Lease amount **\$67,200.00**

Leasing allows you to qualify for a **90 day deferral** of your first monthly payment “This **does not** include the first months lease amount due on signing of the lease”.

What does this all mean? You can get started in your mobile grooming business for about \$1,320.00 a month. At the termination of the lease you will have equity of about 25% of the actual price of the Van depending on the wear and tear of the Van. This beats rent receipts for 60 months of a salon that are worthless. *Yes, Leasing doesn’t cost it pays.*

Let’s look at the Mercedes Sprinter GX7+4 by Hanvey. This is the longer Van and includes all the features as above and it sells for about \$ 67,000 this will include the GX7+4 Sprinter, Groomer Conversion and the Graphics. You can get into this Groomer Van for about \$1,404.00 per month (for credit worthy applicants).

NOTE: Eight (8) clients’s a day at an average charge of \$60.00 per pet equals \$480.00 per day. In three (3) days you have covered your cost of leasing a Mercedes Sprinter Groomer Van.

Please fill out the application form sign and date it to get you started in the most rewarding Mercedes Grooming Van on the market the Hanvey.



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A MOBILE GROOMER, NOT ME.....

I spoke with a business manager of a client of mine. He was very young and outgoing as to his knowledge of the Groomer business. I asked if he was a groomer he said no he only did the business part for the Groomer.... We talked about the Groomer business and where it is going from his perspective. He works for a Mobile Groomer and does bookings and said that he was seeing an increase in their clients that needed the mobile services they were offering. He said that he was looking at going into his own business in the future but he was looking outside of the Groomer business as his interests were in computers.

We sparred around about the business and I asked if he ever thought of becoming a groomer. *No* was his answer as it is hard work and takes a long time to be a great groomer. He said he could see the mobile groomer business as a growing market place but his big fear was as soon as he worked out all of the problems facing the groomer the Petsmart's and Petco's with all of their money would swoop into his market place and put him out of business.

I asked what his mobile groomer was doing in this new business venture. He remarked that they were expanding the business with two new vans as they were getting many new clients each day. I remarked that the mobile Groomer is like the Old Country Doctor and Vet that did house calls. Their clients were personal and became friends and you would never get the same service from a **BIG BOX** groomer service. The **BIG BOX** stores have to sell every product they feel will appeal to those that walk through their doors. Will these **BIG BOX** stores go mobile? I don't think so. Beside the high rental cost of their stores, overhead and they also have big mucky muck salaries and stockholders to pay each year. They do not have the personality of being a local grooming business. And I do not think they ever will as they will have such a turn over in groomers that the clients will not allow all these new people into their homes to care for their pets... Pets are happy with the same groomer seeing them each time they are bathed and clipped.

Well I did it again. I was able to convince this person to go mobile but with his own business. I love to see people succeed that is what makes us *Americans*.



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CREDIT WORTHINESS INFORMATION

The following is a list of information that we will need to process your request for a lease to own a Mobile Grooming Van.

Application form completed, signed and dated.

Under Bank references:

List information of your business account, not your personal account.

Fax the application to **503-603-9803**. After we have reviewed your application and investigated your personal credit, we will notify you if we will need all or part of the remaining information list below.

For your protection we require:

- Description of your past experience in the grooming business.
- Copy of your Grooming Certificate.
- Business Plan for your grooming business (If a new business).
- Where you anticipate generating future grooming business.
- A description of your spouse's employment. (*Name & phone number of the company*).
- Copy of Your Last Year's tax return.
- Personal Financial Statement for you and your spouse (form attached).
- A quotation or proposal of the mobile grooming van you wish to acquire.
- Copy of your Fictitious Name Certificate.
- Copy of your Drivers License with picture and signature.

This information is used only by our company and the banks that we place leases with. We do not share this information with other companies.

Thank you for allowing Groomer Van Money Source the opportunity of working with you regarding your financial needs.

Groomer Van Money Source, Inc. is a Mobile Clinic Money Source, Inc, Company.



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CREDIT CHECK LIST

The following is a check list of information that we will need to process your request for a lease to own a Mobile Groomer Van.

Business Name _____
 Owner's Name _____
 Address _____
 City _____ State _____ Zip _____
 Phone Number _____ Cell _____ Fax _____
 Residence Address _____
 City _____ State _____ Zip _____
 Phone Number _____ Cell _____ Best Time to call _____
 E-Mail _____ Web Site _____
 Sole Proprietorship _____ Corporation _____ LLC _____ Partnership _____
 Length of time in business _____ SSN# _____
 Fed Tax # _____ Spouse Name _____ SSN# _____
 Business Bank _____ Acct # _____ Ph# _____
 Please provide a description of your spouse's employment (Name & Phone# of the Company)

Description of your past experience in the grooming business _____

- Do you have a Business or Marketing Plan for your Business? *
- Do you have a copy of your last two years business tax returns?
- Have you ever filed for bankruptcy or do you have tax liens?
- Do you own your own home?
- Type and name of Mobile Van and approximate cost _____
- Copy of your Drivers License w/Picture and Signature

**The fee for the Business or Marketing plan is \$150.00. If the funding is arranged through GVMS, Inc or its assigns this fee will be credited back to the client at the signing of documents.*

Make checks to: Mobile Clinic Money Source, Inc. 15685 SW 11 6th Ave, #231, Portland, OR 97224.

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The undersigned certifies that the above information is given for credit purposes, and is true and correct and authorizes Groomer Van Money Source, Inc. or person to whom this application is made and or its assignees to investigate the reference, statements or other data listed or accompanying this application. The undersigned authorizes all parties contacted to release credit and financial information requested as a part of said investigation. A photocopy or facsimile of this application shall be acceptable for release of information requested.

X _____ X _____
 Application Signature and Date Application Signature and Date

Phone: 503-603-9803 • Fax: 503-603-9803

Email: asmith@bandwidth.net • www.mobile-clinic-money-source.com

15685 SW 116th Avenue, #231 • Portland, Oregon 97224





OWNING YOUR OWN MOBILE GROOMING BUSINESS

One week's production will finance your *new* mobile grooming van business. This program gives you the opportunity to own your own mobile grooming van and your own grooming business. This is a program that will enable the *new* groomer to establish a mobile business and to pay for their grooming van as they build their business on a day by day basis. *Credit worthiness* is very important, as is your *FICO score*. If you have had a *bankruptcy* or *tax liens* in the last three years this **MAY** create a financing problem. This would also be a problem for those that hope to secure financing to open their own salon, or to purchase a home or an automobile.

The mobile groomer starting a new business has fewer problems to face than the groomer starting a salon. You can be in your own grooming van business in about 60 days and be on the road seeing your client months before opening a Salon.

Worst Case Scenario:

60 month Lease @ \$2,800.00 per month	
8 Clients a day at @ \$70.00 per pet =	\$560.00 per day Income
23 days per month times \$560.00 =	\$12,880.00 per month
Deduct monthly lease payment -	\$ -2,800.00 per month

Monthly income less operating expenses =	\$10,080.00
Initial Cost of lease First and Last Months payments	\$5,598.00 *
Lender Insurance	\$200.00
Product Sight Inspection	\$165.00
Documentation Fee	\$100.00

Total Initial Cost	\$ 6,963.00

Sales Taxes, Licenses Fees, Insurance, and Soft Costs may be added into your monthly lease payment up to 10% of the cost of the grooming van.

**Each lease payment builds equity in your grooming van and at the end of the 60 month lease, you will own the van for a \$1.00 (One Dollar) buyout.*



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